



SAP-APO-Demand Planning

Demand Planning is the major planning modules in APO offering the complete functionality related to capturing and managing the Demand using the start of the art forecasting, integration and collaboration solutions offering flexible functionality and high performance.

This is a 25-30 hours course covering the BI Concepts, Data loading into APO, Demand Planning configuration, Statistical Forecasting, Demand Management, Macros etc. It starts with identifying a business scenario and designing the Demand planning process for a specific types of business and then moves on the implementation phase involving the details about the configuration and functionality.

Demand Planning:

- Introductions to Supply Chain Management
- APO Overview - Different modules in APO - DP/SNP/GATP/PP-DS/SPP/CIF etc.
- Overview of Demand Planning Concept
- Introduction to the Business Warehouse, Data Marts, info-cubes & Demand Planning
- Design of Planning model for the business.
- Configuration Settings for the demand planning for implementing the planning model - Design of History cubes, Planning object structures, Planning area , Planning Books, Storage bucket profiles, Key-figures etc.
- Design and development of Advanced Macros
- Interactive Demand Planning and Forecasting
- Statistical toolbox for Forecasting, Promotions Planning and Life Cycle Planning (Phase-in/Phase-Out/Like Modelling)
- Mass Processing in APO
- Release of Forecast/Demand Plans from DP to SNP and ECC for downstream planning.



- Exception Processing and Alert Generation

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